

## ASUN Strategic Enrollment Management Plan: 2019-2020

Goal Activity	Fully Booked: Maximum Academic Program Enrollment											
	Accountability Partners	Start	Finish	Assessment Measure	ASU-Newport KPI	Strategic Priority	Institutional Learning Activity	HLC Criterion	ADHE Productivity Measure	Budget		
Where Did We Go Wrong Survey	Academics, Admissions, Financial Aid, Marketing & Communications, and Recruiting	9/ 2020	12/2020	Implement changes to improve Fall 2021 Headcount, SSCR, & FTE	Total Headcount& FTE Productivity Funding Score	SP: 1 SP: 2 SP: 3	Not Applicable due to not directly assessing student learning		Effectiveness	n/a		
Fall 2020 EM Feedback	EM Council	9/ 2020	12/2020	Implement changes to improve Fall 2021 Headcount, SSCR, & FTE	Total Headcount& FTE Productivity Funding Score	SP: 1 SP: 2 SP: 3	Not Applicable due to not directly assessing student learning		Effectiveness	n/a		
Evaluate Marketing Plans/Expenditures to assess effectiveness	Marketing & Communications	Ongoing	Ongoing	Report Mkt Conversions& determine ROI	Total Headcount& FTE Productivity Funding Score	SP:2 SP:3	Not Applicable due to not directly assessing student learning	5C	Effectiveness	TBD		
Define & Communicate Program Enrollment Capacity	Academics	6/2019	11/ 2019	Capacity Report will be provided to EMC	PACE	SP:1 SP:2	Not Applicable due to not directly assessing student learning	5B	Effectiveness	TBD		
Establish Schedule for Regular Reports This item is complete. Remove or Expand Reports	Institutional Research / ITS	6/2019	11/ 2019	Report Schedule communicated to EMC	Productivity Funding Score	SP:2	Not Applicable due to not directly assessing student learning	5C	Effectiveness	TBD		
TABLE UNTIL BANNER IS IMPLEMENTED	CRM-ITS/SA Mkt Marketing	Ongoing	Ongoing	Completion of Reports to EMC	PACE	<del>\$P:2</del>	Not Applicable due to not directly assessing student learning	<del>1B &amp; 5C</del>	Effectiveness	<del>IBD</del>		

Create Regular Reports from CRM and Marketing										
Define Data Needs Incorporate HSS Intake Surveys into a possible expansion of data needs	List Below	6/ 2019	11/ 2019	IR provide Needs to EMC	Productivity Funding Score	SP:1 SP:2	Not Applicable due to not directly assessing student learning	5D	Effectiveness	TBD
Identify strategies to recruit students from diverse backgrounds (I.e. low SES, first-gen, and Perkins special populations)	ACT, Financial Aid, Perkins Coordinator	10/202 0	8/2021	Increase in enrollment in areas defined as target areas for the diverse backgrounds	Headcount, FTE, and Productivity Funding Score	SP: 1	Not Applicable due to not directly assessing student learning		Effectiveness	

## Data Needs: Demographics by Academic Program Enrollment

- Gender
- Age-Average and Range
- Hometown
- Expected Family Contribution
- First-Time Entering/Transfer
- Parental Education Attainment
- Degree Intent (By Type 1, 2, or 3)

## **Perkins V Indicators**

(Retention: use to determine needs for academic/social/financial supports)

- Number of non-traditional program participants (by program)
- Credential Attainment
- Number of students with disabilities
- Number of economically disadvantaged students
- Number of single parents
- Number of out-of-workforce individuals
- Number of individuals for whom English is a second language
- Number of homeless students

- Number of students who have aged out of the foster care system
- Number of students whose parents are members of the armed forces on active duty

## **HSS Indicators:**

- Certainty of Career Goals
- Certainty of Academic Program of Choice (major)
- Academic Preparedness
  - o Past experience with Math
  - o Past experience with Reading
  - o Past experience with Writing/English
  - o Past experience with Science
- Digital Divide
  - o Equipment dedicated for online courses
  - o Location of consistently reliable internet service
- Financial Concerns
  - Mode of transportation
  - Work hours / week
  - O How do you plan to pay for college
  - o Flexibility in schedule

Goal Activity	Boarding the Plane: Effective and Efficient Admissions											
	Accountability Partners	Start	Finish	Assessment Measure	ASU-Newport KPI	Strategic Priority	Institutional Learning Activity	HLC Criterion	ADHE Productivity Measure	Budget		
Develop a simplified application process (general admission then special programs)	Admissions, Deans, & ITS	Spring 2020	Spring 2021	Student Focus Group Results	Student Satisfaction Indicator (CCSSE)	SP:1 SP:2	Communication Reasoning	5D	Effectiveness	TBD		
Streamline general admissions document processing	Admissions	Ongoing	Ongoing	Reduce average document processing by 8 hours (AY 17-18 to AY 18-19)	Student Satisfaction Indicator (CCSSE)	SP:1 SP:2	Communication Reasoning	5D	Effectiveness	TBD		
Recruitment Plan	Admissions	6/ 2019	10/2019	Completed and Implemented Recruitment Plan	Student Headcount FTE	SP: 2 SP: 3	Not Applicable due to not directly assessing student learning	1D	Effectiveness	TBD		

Goal Activity	Flight Plan: Program and Course Placement											
	Accountability Partners	Start	Finish	Assessment Measure	ASU-Newport KPI	Strategic Priority	Institutional Learning Activity	HLC Criterion	ADHE Productivity Measure	Budget		
Develop a qualified NAVIGATOR for each campus year- round	Student Affairs	7/2019	Spring 2020	≤1% Increase Retention Fall 2018 to Spring 2019 Increased Fall 2019 Headcount	1st Year Retention Rate Student Satisfaction Indicator (CCSSE)	SP:1 SP:2	Communication Reasoning Responsibility	5A	Effectiveness Affordability	TBD		
Continue Registration Stations to increase retention	Academics/ Enrollment Services	Ongoing	Ongoing	≤1% Increase Retention Fall 2018 to Spring 2019	1 <sup>st</sup> Year Retention Rate	SP:1	Communication Reasoning Responsibility	5D	Effectiveness Affordability	TBD		
Explore career aptitude assessment to ensure program fit	Academics/ Admissions	Fall 2019	Spring 2020	Provide options to EMC and Executive Cabinet	1st Year Retention Rate Student Satisfaction Indicator (CCSSE)	SP:1	Communication Reasoning Responsibility	5D	Effectiveness Affordability	TBD		
Utilize NAVIGATORS to guide undecided students for degree placement	Student Affairs	Fall 2019	On- going	Reduce Change of Majors in Spring 2019 (Spring to Spring)	Degrees Awarded 3-Year Graduation Rate	SP:1	Communication Reasoning Responsibility	3D	Effectiveness Affordability	TBD		

Goal	In-Flight Service: Student Engagement										
Activity	Accountability Partners	Start	Finish	Assessment Measure	ASU-Newport KPI	Strategic Priority	Institutional Learning Activity	HLC Criterion	ADHE Productivity Measure	Budget	
Develop Student Advising Checkpoints	Student Affairs	7/ 2019	On- going	CNS & MyCampus activities with "Checking In" subject line	1st Year Retention Rate	SP:1	Communication	3D	Effectiveness Affordability	TBD	
Introduce Financial Literacy as a component of student success at ASUN  Survey Students who completed the course?	Student Affairs	7/2019	On- going	CANVAS Course created	Student Satisfaction Indicator (CCSSE)	SP:1 SP:2	Reasoning Responsibility	1C1	Effectiveness	TBD	
Utilize Mascot & events to further student life	Student Affairs	Ongoing	Ongoing	Student attendance at events & engagement w/ACE	Student Satisfaction Indicator (CCSSE)	SP: 1 SP: 2 SP: 3	Communication	18	Effectiveness	TBD	
Create Student Focus Groups to guide student enrollment/ engagement	SEM & ASTATE Business	Fall 2019	Spring 2020	Report Focus Group results to EMC & Exec. Cab.	Student Satisfaction Indicator (CCSSE)	SP:1	Reasoning Communication Responsibility	4C	Effectiveness	TBD	
Integrate M&C into automated communications (Communications Audit)	M&C/ITS  (M&C / Admissions)	Fall 2019	Spring 2020	Entire list of Automated Responses Edited or Approved by M&C.	1st Year Retention Rate Student Satisfaction Indicator (CCSSE)	SP:1 SP:2	Communication	5A	Effectiveness Affordability	TBD	

Goal	Wheels Down: Student Goal Attainment										
Activity	Accountability Partners	Start	Finish	Assessment Measure	ASU-Newport KPI	Strategic Priority	Institutional Learning Activity	HLC Criterion	ADHE Productivity Measure	Budget	
Increase number of intent to graduate forms submitted before deadline	Academics, Admissions, Marketing & Communications	Fall 2019	Spring 2020	<3% Increase in Intent to Graduate Forms by Spring 2019	Degrees Awarded	SP:1	Communication	5D	Effectiveness Affordability	TBD	
Identify students eligible for transfer and create transfer plan	Student Affairs (NAVIGATORS)	Fall 2019	Spring 2020	Increase our Transfer funding measure by TBD	Productivity Funding Score	SP:1	Reasoning Responsibility Communication	5D	Effectiveness	TBD	
Identify ASUN's barrier courses and recommend academic interventions	SEM	Fall 2019	Spring 2020	Report findings to EMC, AA, and Exec. Cabinet	Graduation Rate Retention Rate Productivity Funding Score	SP:1	Reasoning Communication	3D	Effectiveness Affordability	TBD	